



ANNUAL REPORT 2017-2018

P.O. Box 459 Kilmarnock, VA 22482 (804) 438-5555 www.rappahannockfoundation.org

Dear RFA Friends,

What a wonderful season for the Rappahannock Foundation for the Arts, **thanks to you**. The RFA board is committed to our mission *to be a community arts advocate and to provide exceptional performing arts experiences*. This annual report will demonstrate how RFA operations and programs were funded in the fiscal year ending June 30, 2018.

In 2017-18, we presented quality programs in schools, showcasing a variety of artistic genres. Eight shows were presented to Lancaster Middle, Lancaster Primary, Northumberland Elementary and Chesapeake Academy, including literature and art forms portrayed through puppetry, electronic synthesized music, acrobatics and theater.

On Stage, titled “Jazzy, Brassy, Sassy, & Classy”, began with slower ticket sales than anticipated. However, sales increased during the winter and individual ticket sales doubled during the spring concerts, bringing the theater to 95 percent capacity. Many patrons who attended the final concert of the season were so impressed by the performances this year, that they became subscribers for next season. An audience survey of music performance preferences was taken to enable us to program future concerts to reflect patrons’ choices. To prepare for next year’s *On Stage* 25th Anniversary, 17 donors gave \$1,000 or more this fiscal year to become RFA Silver Benefactors.

We are very thankful for the generosity of our business partners, sponsors, grantors, Silver Benefactors, and donors, whose support comprises over half of our funding. Your financial assistance will help with additional upcoming performance expenditures including updated electronics and award-winning performers. We wish you all a happy and healthy 2019 and hope that you continue your subscriptions, support and love for the arts. See you at the shows!

Jamie M. Tucker, RFA President

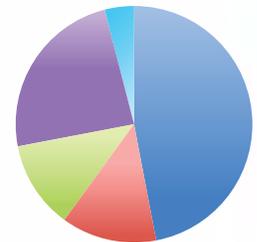
BOARD OF DIRECTORS

Jamie Tucker <i>President</i>	Barbara Breeden	John Mecke
Bev Upshur <i>Vice President</i>	Jackie Burke	Linda Norman
Cyndie Stephenson <i>Treasurer</i>	Elsie Delva-Smith	Micki Pugh
Carole Barton <i>Recording Secretary/ RFA Administrator</i>	Bryant Hudgins	Lee Pulling
	Kara Johnson	Lucy Schneider
	Mike Kennedy	Lisa Shivers
	Donna McGrath	Peggy Stalnaker

REVENUES AND EXPENDITURES JULY 1, 2017 – JUNE 30, 2018

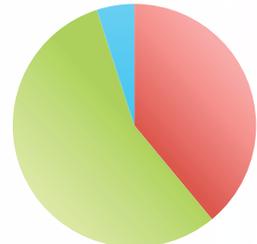
REVENUES:

 <i>On Stage</i> Ticket Sales	44%
 Sponsors and Advertisers	13%
 Contributions	15%
 Grants Received	25%
 Investment Income*	3%



EXPENDITURES:

 Operating	39%
 <i>On Stage</i>	56%
 Arts for Youth Program	5%



*Investment income does not include unrealized gains on investments.

The RFA had total assets of \$398,054 at the end of the 2017-18 fiscal year. Our fixed assets totaled \$16,381. We also have long term investments of \$129,272 held by Chesapeake Wealth Management.



ON STAGE 2017-18 SEASON

Brass Transit
MozART Group
Robin & Linda Williams
Sons of Serendip
John Brown Little Big Band

ARTS FOR YOUTH 2017-18

Victor Haskins “Moving Sound Pictures”
Barefoot Puppets “Tales from Down Under”
Aura Curiatlas “Physical Theatre”
Barter Players “Aesop’s Fables”
Barter Players “Call of the Wild”

Total Attendance: 2,289

Total Attendance: 2,190



Rappahannock Foundation, Inc. is a non-profit 501(c)(3) organization supported in part by the Virginia Commission for the Arts and the National Endowment for the Arts. Contributions are tax-deductible to the fullest extent of the law.





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SUPPORTERS

OCTOBER 31, 2017 - DECEMBER 31, 2018

PRESIDENT'S CIRCLE

Gifts of \$1000 & above

Deborah Davis & Steven Decker*
Mr. W.G. Hamm*
Ms. Jane Higgins*
The Marion & Leland James
Fund of the River Counties
Community Foundation
Bryan & Michael Kennedy*
The Stuart & Joy Kramer
Charitable Fund of the
River Counties Community
Foundation*
The Lagnaipe Foundation – Mrs.
Lillian W. Moore*
Jean & Tom Light*
Ms. Linda Norman*
Micki & Ron Pugh*
Lucy & Cary Schneider*
Rita & Dick Scott*
Peggy & Jamie Stalnaker*
Cynthia & James Stultz*
Anita & Norman Tadlock*
Jamie & Stephen Tucker*
Bev & John Upshur*
Loretta & Bill Warren*
**Indicates Silver Benefactors*

PRODUCERS

Gifts of \$500 - \$999

Margie & Bob Armen
Katherine & James Chase
Jackie & Nick Ferriter
Gail & Michael Kenna
Barri & Gene Mapes
Cathy & John Mecke
Mr. Douglas D. Monroe, Jr.
Mrs. Tove N, Power
Barbara & Lee Pulling
Peg & Jack Sheehan

DIRECTORS

Gifts of \$250 - \$499

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Cheryl & David Budzinski
Jo & Thomas Bundy
Susan & Paul Harris
Dr. & Mrs. Robert MacLeod
BGEN Frank and Lucy Martin
Drs. Betty & John Mill
Lynn & Tom Osborne
Carolyn & Clyde Ratcliffe

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Ms. Martha Tallent
Rita Theisen & Jack Blaine
Kay & Bill Vose
Mr. & Mrs. Thomas M. Watkins, III
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Capt. & Mrs. Thomas York

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Gifts of \$100 - \$249

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Tina & Lloyd Hagen
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Ms. Ann Hetrick
Jean & Jack Hogan
Kara & Mark Johnson
Cheryl & Edward Kazenske
Karen & Ken Knull
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Peggy & Paul Lassanske
Laura & Tom Lawler
Sally & Kerley LeBoeuf
Anita & Charles Lee
Mr. & Mrs. Hugh Lovell
Ms. Elizabeth Martin
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Laurie & Scott McCord
Donna & Kevin McGrath
Grace Ann & Frank Miller
Virginia & George Moss
Denise & Rick Neilson
Margaret & Eric Nost

Cathy & Ralph Polhamus
Mr. Charles Pruett
Ms. Greta Rogg
Julie & Bill Rottkamp
Jenny & Peter Saam
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Lisa & Gregg Shivers
Dr. Richard & Alice Slember
Mr. Harry Stemple
Elaine & Robert Weekley
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Pat & Paul Williams
Mr. & Mrs. Richard Wilson
Tracy & Barry Wilton
Susan & John Woodard
Ms. Helen Woolfolk
Liz & Brad Worsham
Victoria & Allan Young

PERFORMERS

Gifts of \$25 - \$99

Ms. E. Gray Baird
Ms. E. Jen Baird
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Hoppie & Randy Cockrell
Ms. Gail Dickerson
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Margaret Fohl & Bill Arnold
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Ms. Carolyn Harris
Ms. Claudia Holmes
Ms. Pattie Hope
Mr. William Hovland
Faith & Andrew Kauders
Mrs. Ann Kelsey
Mrs. Sandy Lattner
Mrs. Mary Byrd Martin
Cheryl & Ronald Mihills
Ms. Nancy Thomas Minton
Mr. Thomas Nolte
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Sue & Wayne Saunders
Jo Ann & Don Smith
Sue & Buddy Spencer
Suzanne & Bill Thomas
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Judith & Robert Vogel
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Jo Gail & Richard Wenzel

FRIENDS

Gifts of \$1 - \$24

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Dr. John Michael Kelley
Ms. Norah Walker
Mr. Thomas Wicks

GRANTS & MATCHING GIFTS

ExxonMobil Foundation
Mason & Lula Cole Charitable
Trust
National Endowment for the Arts
Pirkko Lauslahti Graves
Charitable Fund of the River
Counties Community
Foundation
River Counties Community
Foundation, an affiliate of the
Community Foundation serving
Richmond & Central Virginia
The Tidewater Foundation
Virginia Commission for the Arts

ON STAGE SEASON SPONSORS

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Chesapeake Wealth Management

ON STAGE SERIES SPONSOR

Rappahannock Westminster-
Canterbury

ON STAGE PROGRAM SPONSORS

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Rehabilitation Center
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